



# 2006 Homecoming Dedicates Renovated John H. Wagner Hall!

Dr. Alan Sampson, Chair of the Forging the Future Capital Campaign often refers to the Wagner Hall Renovation as the miracle project. It was conceived and made a reality by the vision of Alan and the strategic partnership forged with Mr. Don Kirkman of Maranatha Builders International. Mr. Kirkman, with his crew and many volunteers worked tirelessly during the summer to completely renovate the Wagner Hall Administration Building.

**\$369,164.** We encourage you to keep us in your prayers and remember PFA as you think of your year-end tax deductible gifts!

<b>Total Project Cost:</b>	<b>\$ 1,200,000</b>
<b>Cash/Pledges To Date :</b>	<b>\$ 830,836</b>
<b>Balance Remaining:</b>	<b>\$ 369,164</b>
<b>'06 Homecoming Results</b>	<b>\$ 199, 836</b>

The renovation includes important improvements such as: New Classrooms with Smart Boards, Faculty Offices, State-of-the-Art computer, chemistry and biology labs, A remodeled Library with online access to libraries around the globe, Wireless Technology Upgrades, New Furniture, Bathrooms, Separate Climate Control in Classrooms and a new HVAC System, New Lockers, Lounge, And More

All this has been made possible by the gifts of time and money by alumni, volunteers and the Maratha Builders International Organization, led by Mr. & Mrs. Don Kirkman. The 2006 Homecoming was a phenomenal success in which we received pledges and cash of \$199,836 for Wagner Hall. **Please give so we may pay off the remaining balance of**

*"As your Co-Chair of the Forging the Future Capital Campaign, we are grateful for our donors and especially to Maranatha Builders. Our work is not done. We need \$369,164 to pay off the Wagner Hall project. Please continue your gifts so we may continue our 60-Year Legacy of Excellence.*

*Thank You Donors and Volunteers for Making It Happen!*



*Alan D. Sampson MD*



Alan Sampson Thanks Don Kirkman, VP of Maratha Builders International the General Contractors for the Renovation



Henry Fordham Gives Dedication Prayer with Elder & Mrs. Charles D. Brooks (Daughter of John H. Wagner)

## Mayor John F. Street, Co-Chair of Capital Campaign Challenges Donors

Dr. Alan Sampson, Chair of the Capital Campaign, has a new partner to assist him in leading the Forging the Future Capital Campaign. Mayor John F. Street of Philadelphia, a long-time supporter of PFA, accepted Alan's plea to help lead a successful capital campaign. The Mayor graciously consented to become a co-champion with Alan to help us achieve our goal of raising \$12 M by 2010.

**"I am delighted Mayor Street has consented to Co-Chair our capital campaign to help us raise \$12 Million by 2010. We continue to be blessed as we go around the Country telling the PFA story, a Legacy of Excellence for over 60 years. Mayor Street, a much welcomed partner, will help us pay off our first project, the Wagner Hall Renovation, and lead the way on our next project, the construction of the Paul R. Jones Student Center Multiplex."**

— Dr. Alan Sampson, Co-Chair of the Forging the Future Capital Campaign

The Mayor, a man of action, wasted no time and joined us at

Homecoming to inspire donors and to make a personal pledge to give.



**Mayor John F. Street, Co-Chair of the Forging the Future Capital Campaign, challenges donors at '06 Homecoming to Give and makes personal pledge. The Mayor will host two lucky auction winners to a Philadelphia Eagles Game!**



Campaign Co-Chairs Dr. Alan Sampson and Mayor John F. Street

Inside The 2006 Third Quarter Report:	
Achieving Our Strategic Goals 1,2,3	2
Achieving Our Strategic Goals 4,5,6	3
Mayor John F. Street Co-Chair's Capital Campaign	4
View Year-To-Date Performance Highlights	4
Merrill Lynch Selected as Investment Manager	5
Our Donors and Benefactors	6

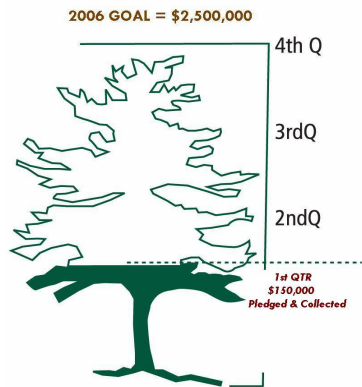
### Forging the Future Flash Facts!

- ◆ **28** Classes Give to the Wagner Hall Renovation Project
- ◆ **\$199,836** of cash and pledges raised at 2006 Homecoming ... A historical record!
- ◆ **128** Donors Gave during the 2006 Homecoming
- ◆ The Foundation oversees **28** Endowment Funds

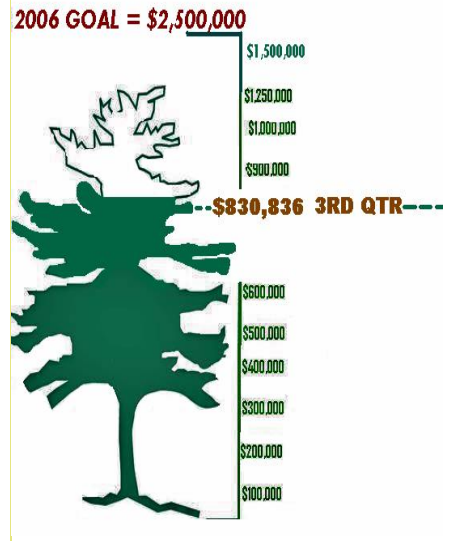
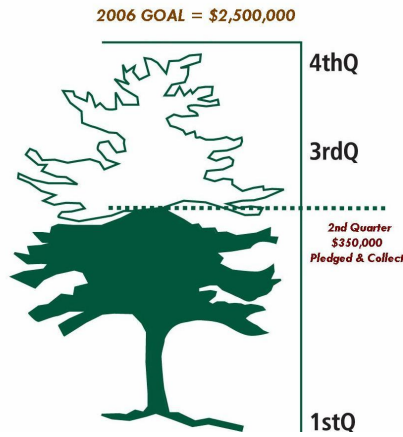
# Goal 1: Achieve 2006 Capital Campaign Target

**Accomplishment:** Our 2006 fundraising goal is \$2.5 M to support two projects: renovation of Wagner Hall and to start construction of the Paul R. Jones Student Center Multiplex. See our 2006 quarterly progress!

Through the leadership of our Campaign Co-Chairs, Dr. Alan Sampson, Mayor John F. Street and the capital campaign cabinet have raised **\$830,836**. We are very



grateful for their leadership to accelerate our fundraising efforts. **At the 2006 homecoming, our goal was to raise at \$250,000, we raised \$199,836 or 80% of our goal...A Record High! Many Thanks to Our Donors**



# Goal 2: Build First New Construction

**Accomplishment:** The Wagner Hall Renovation was completed during the summer of 2006. Under the leadership of our *Forging the Future* Capital campaign Co-chair, Dr. Alan Sampson, a partnership was forged with Maranatha International Builders to serve as the prime contractor for the renovation of the John H. Wagner Hall Administration Building. Students were thrilled at the new learning environment upon their return.

The building was dedicated in a special ceremony led by Elder and Mrs. Charles D. Brooks. Mrs. Waterline Wagner Brooks is the daughter of Mr. John Wagner, for whom the building was named.

We are pleased to announce Mayor John Street, will join Alan as Co-Chair to continue raising funds to complete the campus master plan. Mayor Street attended the dedication and during the 2006 Homecoming Gala that evening, he inspired and chal-

lenged others to give. He even auctioned off two tickets to an Eagles Game. *Thanks Mayor Street!*

**2006 Remaining Challenge:** Raising funds to close the gap between project costs and monies raised. We still need to raise approximately \$ 400,000 to eliminate the advance provided by the Allegheny East Conference.

**2007 Focus:**

- ◆ Pay off the Wagner Hall Renovation Project
- ◆ Continue to raise funds \$3.5 M for the Paul R. Jones Student Center Multiplex with hopes of breaking ground no later than 2008.
- ◆ Diversity fundraising contribution streams

We are grateful to Dr. and Mrs. Alan Sampson for generously leading us by "Walking the Talk and Leading By Example with your gifts and energy". The renovation of Wagner Hall is truly a miracle project made possible by your vision and passion for our beloved Alma Mater.

*Thank you Alan and Kathy!*



Dr. and Mrs. Alan Sampson  
Co-Leaders Of Our Capital Campaign

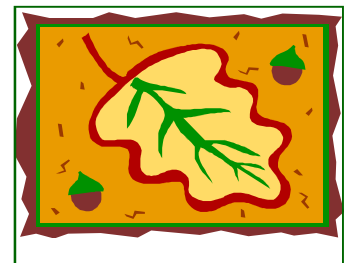
# Goal 3: Grow Endowments to Forge the Future with the Past

**Accomplishment:** The Foundation continues to establish new endowment and scholarship funds. Currently, the total committed value of the endowment and scholarships funds are pledged to reach a total value of \$400,000 within the next five years. This represents 89% of our 2006 goal of reaching \$450,000 of endowed fund commitments. Currently the Foundation oversees 28 annual and endowed scholarships and funds which award approximately \$20,000 annually to qualifying students. In addition to the scholarship and endowment funds, the Foundation has 4 board-approved faculty and staff stipends and recognition funds. Also, the Foundation oversees all capital campaign funds. In total, this now represents approximately 42 funds under the management of the Investment Committee chaired by LaMetrica Dopson.

**2006 Remaining Challenge:** Reach our 2006 goal of \$450,000 of commitments by benefactors. Begin the process of evaluating and disbursing scholarship awards to students and faculty in an effective process.

**2007 Focus:**

- ◆ Grow endowment commitments to reach \$500,000
- ◆ Achieve Student-to-Scholarship ratios through timely disbursements



A Happy 2006 Graduate  
99% of her Classmates Graduated and  
100% Are Going To College

## Goal 4: Provide Effective Governance

**Accomplishments:** The Foundation Board continues to look at ways to be more effective and cost-efficient.

**Fiscal Management.** To facilitate speedier payments to contractors and subcontractors for the Wagner Hall project, the Foundation established a process to ensure our vendors were paid in a timely fashion.

**Auditing and Management Controls.** The PFA Foundation Finance and Audit Committees have recommended Michael S. Febrey as the external auditor. Mr. Febrey, who has been a CPA for over 30 years, brings a wealth of non-profit auditing experience. This annual audit is led by the Treasurer, Juanita Farmer, CPA, in consultation with the Board. BDO Seidman continues to register the Foundation in states.

**Program Management.** Our board recruiting efforts will continue to focus on having a balanced set of expertise and will continue to recruit members who can help to increase our fundraising capacity. The Foundation Board will focus on recruiting new board members with extensive board experience, possess a wide reach of resources and have a personal commitment to education and giving for our at risk youth.

**Investment Management.** Cheryl Washington, our Merrill Lynch Account Executive, is working closely with the Investment Subcommittee to ensure compliance with the board-approved Investment Policy. Investment

Statements are available to board members and benefactors upon written request to the Foundation office and will be reported in quarterly financial statements. Through the third quarter, our investment portfolio benefited from the positive up market conditions and keeping in compliance with our conservative Investment Policy portfolio management guidelines.

*"We are pleased to see our board-approved conservative Investment Policy guidelines are resulting in realized gains of our investment portfolio, as managed by our Investment Advisors, Merrill Lynch."*

*Lynch."*

- LaMetrice Dopson

Chair of the Investment Committee

### 2007 Focus:

- ◆ Complete annual audit
- ◆ Provide board development training
- ◆ Strengthen board membership and participation



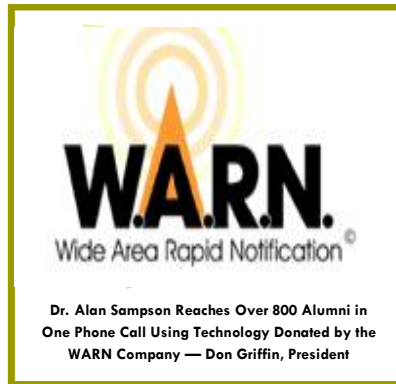
Michael Febrey, CPA, CFP, Auditor

## Goal 5: Achieve Operational Excellence and Leverage Technology

### Accomplishments:

Foundation uses "state of the art" technology to send fundraising voice messages to over 800 alumni with message from Dr. Alan Sampson.

We are grateful to Don Griffin, President and Janet Buchwald, Vice President of Marketing for donating services and technology using their state-of-the-art Wide Area Response Notification (WARN) computer system which was used to send a voice message by Dr. Alan Sampson to all alumni in our database encouraging them to give to the Forging the Future capital campaign during homecoming weekend. This cost-effective technology will be used in the future to enhance our outreach efforts to connect with our donors and prospective donors.



### 2006 Remaining Challenges:

- Secure additional office support with a growing demand for services

### 2007 Focus:

- ◆ Upgrade Foundation donor management software
- ◆ Make enhancements to the Foundation website
- ◆ Engage accountant/bookkeeper services

## Goal 6: Build and Strengthen Strategic Partnerships

### Accomplishments:

The Foundation engaged Gabrielle Love, a certified fund developer to help the Foundation assess its fundraising capacity and to assist with the grant development.

Ms. Love is nearing the completion of their assessment of the Foundation's giving capacity study. The results will be presented at a future board meeting. Ms. Love's will pursue immediate funding to address the following priorities, which are to:

- Increase Corporate & Individual Giving
- Secure Annual General Operating Support
- Build Endowments for Enhanced Academics



Gabrielle Love, President of GBH & Associates Certified Fund Developer develops corporate grants and assessing the alumni giving capacity

### 2006 Challenges:

- ◆ Availability of board members, and other key stakeholders to complete the assessment

### 2007 Focus:

- ◆ Enhance grantmaking capacity
- ◆ Hire Executive Director
- ◆ Grow Endowments/Scholarships
- ◆ Continue Capital Campaign

## Dr. Marguerite Dixon Receives Chairman's Award for Outstanding Service

At the 2006 Annual Alumni Meeting, Dr. Melodie Mayberry-Stewart awarded the Foundation Chairman's award to Dr. Marguerite Dixon. Dr. Dixon was awarded this distinguished honor as a Foundation board member because of her unwavering leadership, personal passion for excellence, unselfish and giving spirit, and her total devotion to improve PFA. As a board member, she is a model member who "Walks Her Talk" everyday and can be counted upon to provide wise guidance and results in a loving but direct way.

*"I can think of no one more deserving of this honor than Marguerite. She knows how to Lead By Example and just has a way of getting things done!" - Dr. Melodie Mayberry-Stewart, Board Chair*



## Class of 2006 Continues Legacy of Excellence



Members of the 2006 Graduating Class to Continue the Legacy of Academic Excellence and Our Future Leaders for the 21st Century

**98% Graduate**  
**100% Go To College**

***Congratulations!***

## Create Your Legacy and Join the "Leaving A Legacy" Society

We cordially invite you to join **The Leaving A Legacy Society** at the Foundation. The Society recognizes individuals or families who have established a deferred gift for the PFA Foundation through a will commitment, a trust or a life income arrangement. Gifts realized through the Leaving A Legacy Society are restricted to the endowment unless otherwise specified by the donor.

The Society and enables us to thank and recognize individuals who have planned for future gift to the PFA Foundation.

Making a provision for an estate gift not only creates a permanent charitable legacy but also demonstrates the strength of your philanthropic spirit. Please help secure the future of Pine Forge Academy for future generations with your deferred gift. We have planned giving experts available to assist you.

For confidential inquiries call, write or email the Foundation Office at (301) 595- 4006 or email us at [info@pfafoundation.org](mailto:info@pfafoundation.org).

*"The empires of the future are the empires of the mind."*

Sir Winston Churchill  
Speech at Harvard  
September 6, 1943



**Build an endowment through  
Deferred Gift Planning**

**Have You Included PFA in Your  
Will or Trust ?**

## Going From Good to Great By Measuring Our Progress ( As of 9/30/06)

Performance Measurement	2006 YTD Goal	2006 YTD Actual	% of 2006 Goal	2005 Actual
Capital Campaign Pledges	\$2,500,000	\$1,600,000	64%	\$1,500,000
Cash Collected	\$ 1,200,000	\$ 830,869	69%	\$60,000
Estimated Five-Year \$ Value of Endowed Funds & Scholarships (5 Year Commitments)	\$525,000	\$449,000	86%	\$429,000
Alumni Participation Rate	15%	12%	80%	3%
Total # of Scholarship and Endowment Funds Established	40	38	95%	31
Scholarship to Student Ratio	1 to 4.7 Students	1 to 5.4 Students	60%	1 to 6 Students
Net Income (Excess of Revenues Over Expenses)	\$ 247,857	\$141,190 <i>(Not including construction advance)</i>	57%	(\$ 36,728)

### PINE FORGE ACADEMY FOUNDATION INC.

PO Box 571  
Burtonsville, Maryland

Phone: Toll Free (1-866-204-6749) or  
301-595-4006 , Fax: 301-549-3501  
Email: [info@pfafoundation.org](mailto:info@pfafoundation.org)

*Send your tax-deductible contribution today and continue the legacy.*

Visit Us On the Web  
[www.pfafoundation.org](http://www.pfafoundation.org)

*"The future belongs to those who see possibilities before they become obvious"*

### A NOTE FROM THE BOARD CHAIR...

*It is with great pride we present our third quarter report to the PFA Foundation Board as we continue to celebrate the Sixty years of Academic Excellence at PFA.* The Foundation is pleased with the continued progress of the Foundation, an organization still in its infancy after three years of operations. We are continuing to learn and explore new ways to deliver on our mission and strategic priorities. The PFA Strategic Plan has a vision of doubling the student size by 2010. In order to begin to raise the student size, we need a modern campus infrastructure, the best and brightest faculty and staff, and committed parents and supporters from our churches and other strategic partners who believe in Christian-centered education for our youth. Also, we know when students come to Pine Forge, 99 out of 100 will graduate and 95 of those graduates will attend college. No other Black institution can boast of these graduation and college admission rates. We cannot rest on this record. Our legacy of academic excellence is vibrant and must continue to even greater heights.

As a member of the PFA board, we look to your continued leadership and generous giving of your time and resources to continue our legacy. It is you, whom we look to everyday, to help us achieve the impossible. The Foundation needs an engaged board like no other time before. It has been our pleasure to work with you and to serve PFA. I urge each of you to think big dreams and pray without ceasing that we may achieve the goals we have all embraced in the PFA Strategic Plan. Our journey together continues... I invite each board member to strive for being an active board member so together, we can continue to **Forge the Future**. *Thank you for your continued board service.*



*Melodie Maghony-Stewart*

# Meet Our Foundation Leadership and Nominated Members

## Board Officers

Dr. Melodie Mayberry-Stewart, Chair  
Juanita Farmer, CPA,  
Treasurer  
Lawrance Martin,  
Asst. Treasurer  
LaMetrice Dopson,  
Asst. Treasurer  
Phyllis Pelote-Edmonds, Esq.,  
Secretary

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Dr. W. Wendell Cheatham  
Walker C. Curry  
Dr. Laura Williams-Davis  
Dr. Marguerite Dixon  
Auldwin Humphrey  
Michael L. Nelson, Esq.  
Dr. Edward Pelote  
Dr. Alan Sampson  
Dr. Carlton Sampson

## Ex Officio Members

Debra C. Anderson, President National PFA Alumni Association  
Cynthia Poole-Gibson, Headmaster/Principal  
Anthony Phillips, President, PFA Parents Association  
Charles Battle, President, PFA Historical Society

## Forging the Future Capital Campaign Cabinet

Dr. Alan Sampson, Co-Chair  
Mayor John F. Street, Co-Chair  
Drs. Ronald and Beverly Anderson  
Elder Charles Cheatham  
Dr. W. Wendell Cheatham  
Dr. Marguerite Dixon  
Eldridge Edgcombe  
Auldwin T. Humphrey  
Ms. Freda James  
Mr. & Mrs. Don Kirkman  
Elder Harold Lee  
Lawrance Martin  
Phyllis Edmonds-Pelote, Esq.  
Herbert Powell, Esq.  
Dr. Carlton Sampson

## Foundation Staff

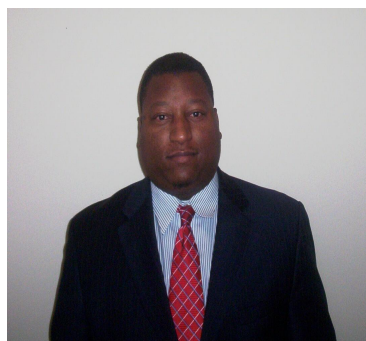
Ms. Beverly Howard  
Executive Assistant

## Fund Development Advisor

Gabrielle Love

## Webmaster Services

Kim Sanders, NCCI Technologies



**Ben Swift, Esq., Partner  
Swift and Burse, Dayton**



*“ Ben Swift*

*and*

*Ed Burns Nominated to  
the Foundation Board”*

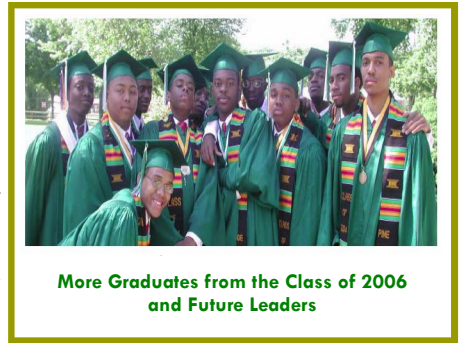


**Ed Burns, President  
CIBER Inc. Chicago**

# DONORS, WE THANK YOU

## GIFTS AND CAMPAIGN PLEDGE COMMITMENTS (As of: 9/30/06)

We have our donors to thank for so much support and would like to take a moment to honor them. They provide the lifelines for advancing our mission of serving the students who attend Pine Forge Academy. Since the inception of the Foundation, these individuals, alumni groups, organizations and foundations listed below have pledged or have donated generous financial support to the PFA Foundation Inc. through the "Forging the Future" Campaign, Alumni Challenges, special gifts to a specific program, a named endowment, an annual scholarship fund and through bequests in wills, trust or insurance. We hope you will consider making an annual gift to the PFA Foundation Inc. and support the program of your choice.



More Graduates from the Class of 2006 and Future Leaders

### YOUR LIFETIME PLEDGES WILL MAKING A DIFFERENCE AS WE FORGE THE FUTURE TOGETHER!

**Sustaining Founder**  
(\$1,000,000 or Above)  
\*\*\*\*\*

**Flame Bearer Society**  
(\$250,000 - \$999,999)

The Sampson Family  
Dr. Melodie Mayberry-Stewart  
\*\*\*\*\*

**Platinum Leadership Society**  
(\$100,000 - \$249,999)

Dr. & Mrs. Alan Sampson  
\*\*\*\*\*

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**“ I have found  
that among its  
other benefits,  
giving librates  
the soul of the  
giver.”**

**— Maya Angelou**

# WAGNER HALL RENOVATION DONOR HALL OF FAME (As of 9/30/06)

THANK YOU DONORS  
FOR MAKING IT HAPPEN AND FORGING THE



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Class of 1986

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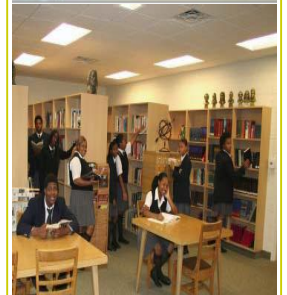
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